

Name (Please Print Clearly)	
Address	
City	State ZIP+4
Phone ( ) ( )	Fax ( ) ( )
Email address	
Company (optional)	
Select one class in each time block by checking the corresponding box.	

## Free Agricultural Business Training

Location: Labor & Industries, Tumwater, WA

Date: Friday, November 6, 2015

Email Fax or Mail a copy of this registration to:

Dept. of Labor & Industries  
Attn: Julie Perales or Mandalyn Mackey  
P.O. BOX 44400  
Olympia, WA 98504-4400

Fax: 360-902-5292

Email: [LniTraining@Lni.wa.gov](mailto:LniTraining@Lni.wa.gov)

Or Phone: 360-902-6366 or 360-902-5217

Time	Room	Course Title	
8:00 am		Check-in and networking	
8:30 am			
<input type="checkbox"/>	S117	State Taxes & Records for Agriculture Business	1 Hour
<input type="checkbox"/>	S118	Agriculture Employment Standards	30 Min
<input type="checkbox"/>	S119	Global Harmonization System (GHS)	
<input type="checkbox"/>	S126	Agricultural Financing	
<input type="checkbox"/>	S129	Resources for Legally Using Pesticides & Choosing Registered Products	
<input type="checkbox"/>	S130	Government Agriculture Opportunities	
10:00 am – 10:15am		Break	
10:15 am			
<input type="checkbox"/>	S117	State Taxes & Records for Agriculture Business	1 Hour
<input type="checkbox"/>	S118	Teen Workers in Agriculture	30 Min
<input type="checkbox"/>	S119	Pesticide Safety, Regulation, Water Quality Monitoring	
<input type="checkbox"/>	S126	Everything You Want to Know About Your L&I Account	
<input type="checkbox"/>	S129	Hiring Options for Beginning Farmers	
<input type="checkbox"/>	S130	Basic Steps to Developing an Accident Prevention Program	
11:45 am – 1pm		Lunch	
1:00 pm			
<input type="checkbox"/>	S117	On-Farm Food Safety: Good Ag Practices (GAP) & FDA Produce Safety Rules	1 Hour
<input type="checkbox"/>	S118	Agricultural Employers: Plan, Process and Prepare	30 Min
<input type="checkbox"/>	S119	Developing Safety Committees	
<input type="checkbox"/>	S126	Managing Claims to Control Your Workers Comp Costs	
<input type="checkbox"/>	S129	Nuts and Bolts of a Business Planning	
<input type="checkbox"/>	S130	The 2014 Farm Bill – Opportunities to Help You Help the Land	
2:30 pm – 2:45 pm		Break	
2:45 pm			
<input type="checkbox"/>	S117	Introduction to Stay at Work	1 Hour
<input type="checkbox"/>	S118	OMWBE Certification Overview	30 min
<input type="checkbox"/>	S119	Accident Investigation Basics	
<input type="checkbox"/>	S126	Water Law, Water Rights and Irrigation	
<input type="checkbox"/>	S129	USDA Rural Development	
<input type="checkbox"/>	S130	Making the 2014 Farm Bill Work for You	

Please make copy for your reference at the workshop.

Please add my E-mail address to the L&I Training Calendar (Bi-monthly e-mail of training events)

I learned of this workshop via:  Mailing  Newsletter  Bldg. Assoc.  Website  Gov. Office  Other \_\_\_\_\_

**Classes will be located at:**  
**Dept. of Labor and Industries**  
**7273 Linderson Way**  
**Tumwater, WA 98501**



# Free Agriculture Business Training

**Where: Department of Labor and Industries  
7273 Linderson Way, SW  
Tumwater, Washington 98501**

**Check-in and networking begins at 8:00AM**

## Course Descriptions and Presenters

**Agriculture Employment Standards** - Overview of laws employer's need to know to ensure they are in compliance with state employment laws. Includes discussion of the differences between state and federal employment laws. Presented by Tisa Soeteber, Washington State Department of Labor and Industries.

**Teen Workers in Agriculture** - Find out what you need to know about teens working in agricultural jobs. Learn what requirements businesses, parents, and schools must fulfill for teens to do agricultural work. Josie Bryan, Washington State Department of Labor and Industries.

**State Taxes & Records for Agriculture Business** – Get your questions answered about filing, registration, taxes, and other useful information. Presented by Linda Miller-Baldwin and Jason Sayer Washington State Department of Revenue.

**Hazardous Communications (HCS) - Globally Harmonized System (GHS)** - Labor and Industries updated the current Hazard Communication Standard (HCS) in the United States to the internationally standardized United Nations' Globally Harmonized System (GHS). This class will cover the new Standard, basic HAZ COM programs for companies, the new approach to classifying chemical hazards, reading warning labels, and organizing information on safety data sheets. Employers are required to train all workers by June 1, 2014 on the new label elements and safety data sheet format. Don't miss this opportunity to get free tools on the new required program and training. Presented by Richard Paulette and Ron Takase Washington State Department of Labor and Industries.

**Agricultural Financing** - How agricultural lenders make decisions on financing farm operations and what lenders are typically looking for. Different types of loans and collateral/terms that are generally required. Farm Service Agency Farm Loan Program specifics. Presented by Jeff J Peterson, Senior Farm Loan Officer, Twin Harbors/Lewis County Farm Service Agency

**Resources for Legally Using Pesticides and Choosing Registered Products** - This talk will highlight resources available for agricultural producers to find: lists of registered products; information on ingredient toxicology; locations of recertification courses; sources of web labelling; restrictions related to ESA regulations; and, help for worker protection standard training. Presented by Catherine H Daniels, Ph.D. Washington State Pest Management Resource Services WSU Puyallup.

**Government Agriculture Opportunities:** A survey of Washington State and Federal purchasing practices. Example opportunities, where to look for them, and steps to take in preparation. Presented by Dale Colbert Washington Procurement Technical Assistance Center.

**Pesticide Safety, Regulation, Water Quality Monitoring:** Discussion on Washington State Pesticide regulations, label interpretation, record keeping requirements, and safety. Presented by Neil Lanning, WSDA Pesticide Compliance Investigator. **AND** Discussion on the WSDA surface water quality monitoring program and findings. New in 2015 is the testing of a) pesticides in sediment, b) glyphosate in water and c) water adjacent to agriculture fields during aerial application of pesticides. Presented by Kelly McLain, WSDA, Natural Resource Assessment Section.

**Everything You wanted to know about your L&I Account** - Learn what happens when you open your L&I account. Learn how rates are set and adjusted; what are risk classes and how are they assigned; how claims affect rates; what you can do to control your company's rates; and about the process for filing your quarterly premium reports. Presented by Roseann Collins, Washington State Department of Labor and Industries.

**Hiring Options for Beginning Farmers** – This session outlines existing and emerging options for developing skilled farm workers and farm managers through employment, internships, training and other strategies for food/farm based businesses. Presented by Lisa Smith and Beth Oppliger Enterprise for Equity.

**Nuts and Bolts of a Business Start-up** - Enterprise for Equity training specialists will highlight essential business planning tools and resources for food/farm based businesses including marketing, cash flow and operations planning. Presented by Lisa Smith and Beth Oppliger Enterprise for Equity.

**Basic Steps to Developing an Accident Prevention Program** - overview of the basic steps to developing an Accident Prevention Program as well as other safety programs that an agriculture employer may need including: How to identify Agriculture job Hazards, employee safety orientation, How to identify training and personal protective equipment needs and the elements of a good claims management system. Implementation strategies and the benefits of an effective program. Presented by Washington Farm Bureau staff

**On-Farm Food Safety: Good Agricultural Practices (GAP)and FDA Produce Safety Rules** - Whether you're considering GAP certification to get into markets of your choice, or want to plan now for implementing new mandatory FDA Produce Safety Rules, join WSDA to learn which market opportunities depend on third party food safety certification, how to meet GAP standards, and how to prepare for new rules. Presented by Karen Ullmann, WSDA.

**Agricultural Employers: Plan, Process and Prepare** - agriculture is more than just sowing and harvesting. Lots of planning goes into a successful year. Employment Security Department (ESD) wants to give you tools to make it easier. Topics like migrant farmworkers, unemployment insurance responsibilities, employment and wages. Set the groundwork for a successful business plan. Presented by Neil Gorrell, Gustavo Aviles, Craig Carroll and Daniel Valdez, Washington State Employment Security Department.

**Developing Effective Safety Committees** - Washington State law requires employers, depending on their size, to either regularly conduct foreperson-crew safety meetings or to have in place a formal safety committee. This workshop is designed primarily for those employers who are required to have a safety committee and will provide participants with information on how they can ensure the success of their safety committee and how the safety committee can be utilized to assist in preventing injuries and controlling your claims costs. Presented by Jim Szpek, Washington State Department of Labor and Industries.

**Accident Investigation Basics** - This workshop will provide participants with an overview of basic accident investigation principles and introduce them to the concept of root cause analysis including: What is the difference between an incident and an accident and why both should be investigated. How to develop a plan for investigating accidents and the steps to take when conducting accident investigations and what should be included in the accident investigation report. Presented by Jim Szpek, Washington State Department of Labor and Industries.

**Managing Claims to Control Your Industrial Insurance Costs** – Department of Labor and Industries. Overview of the industrial insurance claims process for the new employer. We will help you understand the processes when an employee is hurt. We will explain your rights and responsibilities in the process and provide some insight on how to limit your costs. Presented by Nancy Adams, Washington State Department of Labor and Industries.

**The 2014 Farm Bill – Opportunities to Help You Help the Land** - phenomenal opportunities in the USDA Natural Resources Conservation Service programs authorized by the 2014 Farm Bill which include technical assistance, financial assistance, and easement programs all designed to improve your agricultural operation and the natural resources that grow the food and fiber we need for a vibrant community. Presented by Jeff Swotek, USDA

**Introduction to Stay At Work** – Learn about the financial incentives that encourage employers to bring their injured workers quickly and safely back to light-duty or transitional work by reimbursing for some of their costs. Presented By Joyce Allen Washington State Department of Labor and Industries.

**OMWBE Certification Overview** - The office of minority and women owned business enterprise is a state agency responsible for state certification of qualified minority and women-owned businesses. Certification is required by state agencies and educational institutions for goods and services from the private sector. Presented by Edwina Martin Arnold OMWBE.

**Water Law, Water Rights and Irrigation** - Even in western Washington, access to water is central to the sustained production of crops and livestock. Learn about the various water related regulations, ways to manage water rights, water banking and mitigation, and more. Presented by Mike Gallagher Washington State Department of Ecology.

**USDA Rural Development - Value Added Producer Grant:** help agricultural producers enter into value-added activities related to the processing and marketing of agricultural products, expand markets for, increase financial returns to agricultural producers, and strengthen the rural economy. Presented by Greg York, USDA

**Renewable Energy and Energy Efficiency loan and grant program –REAP:** Provides grants up to 25% of project costs for projects involving renewable energy and/or energy efficiency measures for farmers, ranchers, and small businesses. Presented by Carlotta Donisi, USDA

**Making the Farm Bill Work for You** - An introductory workshop on the largest piece of US farm policy and how small, sustainable, and beginning farmers can benefit from it. This interactive workshop addresses the history of the farm bill and farming in America and provides an overview of the 2014 Farm Bill as well as programs and funding opportunities available to small, sustainable, and beginning farms. Presented by Ariana Taylor-Stanley, Coordinator, Northwest Farm Bill Action Group.

**FREE Agriculture Business Training**  
**brought to you by**



Department of Labor and Industries  
FP & LS Training and Outreach  
PO Box 44400  
Olympia WA 98504-4400  
Attn: Julie Perales

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Washington State Department of  
**Labor & Industries**

**Free Training for Agriculture Business  
Friday, November 6, 2015  
Tumwater, Washington**

- Do you have a business plan?
- Want to learn more about common business issues faced by beginning or new farmers?
- Want to learn what you can do to control your company's workers compensation premiums?

Then this **Free** training event is for you. All of the experts that can answer these questions have been brought together to bring you **Agriculture Business Training**. More than 20 different classes are available on everything from marketing your business to saving money on premiums and safety